

## LINCOLN COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$160,775,269	\$10,559,531	\$22,629,109	1.2064	\$193,963,908
LABOR INCOME	\$80,832,989	\$3,639,668	\$5,925,746	1.1183	\$90,398,402
EMPLOYMENT	1,785	138	206	1.1927	2,129
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$28,964,988
MEDICAID EXPENDITURES					\$68,185,013
NUMBER OF MEDICAID ELIGIBLE					12,423
FEDERAL TRANSFER PAYMENTS					\$338,632,000

- In 2008 it is estimated that Lincoln County's health care industries produced over \$160 million in direct output revenue and contributed an additional \$33 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$193 million. The Output multiplier (1.2064) shows that for every \$1 in revenue produced by health care industries and additional \$0.20 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$80 million (direct) and contributed an additional \$10 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$90 million. The Labor Income multiplier (1.1183) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.11 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 1,785 (direct) and generated an additional 444 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 2,129. The Employment multiplier (1.1927) shows that for every 1 worker employed in the health care industry, an additional 0.19 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 32% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 32% it is estimated that the \$90 million paid to health care and support employees generated over \$28 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$28 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

**LINCOLN****2008**

<b>Population</b>	<b>74,746</b>
<b>Area Sq. Miles</b>	<b>299</b>
<b>Persons per square mile</b>	<b>250</b>
<b>Number Employed</b>	<b>26,840</b>
<b>Unemployment Rate</b>	<b>7.5%</b>
<b># of Industries</b>	<b>187</b>
<b># of Households</b>	<b>29,627</b>
<b>Per Capita Income</b>	<b>\$29,804</b>
<b>Median Household Income</b>	<b>\$49,743</b>
<b>Total Personal Income</b>	<b>\$2,227,734,000</b>
<b>Gross County Retail Sales</b>	<b>\$713,799,000</b>
<b>Local Retail Sales Capture Ratio</b>	<b>32.04%</b>
<b>Federal Medical Transfer Payments</b>	<b>\$338,632,000</b>
<b>Number of Medicaid Eligibles</b>	<b>12,423</b>
<b>Medicaid Expenditures</b>	<b>\$68,185,013</b>

<b>HEALTH SECTOR</b>	<b>DIRECT IMPACT</b>	<b>INDIRECT IMPACT</b>	<b>INDUCED IMPACT</b>	<b>TYPE SAM MULTIPLIER</b>	<b>TOTAL IMPACT</b>	<b>ESTIMATED RETAIL SALES GENERATED</b>
Pharmacies, Health and Personal Care Stores						
Output	\$23,729,560	\$1,290,841	\$2,981,406	1.1800	\$28,001,806	
Labor Income	\$10,924,105	\$447,976	\$797,460	1.1140	\$12,169,540	\$3,899,301
Employment	267	14	27	1.1531	308	
Home Health Care Services						
Output	\$1,633,598	\$77,993	\$254,021	1.2032	\$1,965,612	
Labor Income	\$894,973	\$29,770	\$64,888	1.1058	\$989,632	\$317,093
Employment	30	1	2	1.1255	34	
Physicians, Dentists, other Health Professionals						
Output	\$39,963,232	\$2,206,170	\$6,058,786	1.2068	\$48,228,188	
Labor Income	\$21,274,702	\$795,440	\$1,548,649	1.1102	\$23,618,791	\$7,567,811
Employment	419	31	55	1.2056	505	
Ambulatory and Outpatient Health Care Services						
Output	\$3,647,000	\$240,027	\$350,262	1.1619	\$4,237,289	
Labor Income	\$1,190,421	\$91,191	\$89,928	1.1521	\$1,371,540	\$439,462
Employment	40	4	3	1.1746	47	
Hospitals						
Output	\$70,518,267	\$5,712,755	\$8,932,831	1.2077	\$85,163,853	
Labor Income	\$31,440,751	\$1,918,515	\$2,340,229	1.1355	\$35,699,495	\$11,438,647
Employment	505	74	81	1.3080	660	
Nursing and Residential Care Facilities						
Output	\$21,283,612	\$1,031,744	\$4,051,804	1.2388	\$26,367,160	
Labor Income	\$15,108,037	\$356,776	\$1,084,591	1.0954	\$16,549,404	\$5,302,674
Employment	524	14	37	1.0969	574	
<b>TOTAL</b>						
Output	<b>\$160,775,269</b>	<b>\$10,559,531</b>	<b>\$22,629,109</b>	<b>1.2064</b>	<b>\$193,963,908</b>	
Labor Income	<b>\$80,832,989</b>	<b>\$3,639,668</b>	<b>\$5,925,746</b>	<b>1.1183</b>	<b>\$90,398,402</b>	<b>\$28,964,988</b>
Employment	<b>1,785</b>	<b>138</b>	<b>206</b>	<b>1.1927</b>	<b>2,129</b>	